

Anticipation

What is possible?
What if it works out exactly as you want it to?
What is exciting to you about this?
What is the urge? What does your intuition tell you?

Assessment

What do you make of it? What do you think is best? How does it look to you? How do you feel about it?

Clarification

What do you mean? What does it feel like?
What part that is not clear?

Elaboration

Can you tell me more?
What other ideas/thoughts/ feelings do you have about it?

Be A Better Leader By Asking Better Questions

Learn More By Contacting Steve

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For Instance

If you could do it over again, what would you do differently?
If it had been you, what would you have done?
How else could a person handle this?
What part that is not clear?

Evaluation

What is the opportunity?
How does this fit with your plans & values?
What do you think that means?

Exploration

What is here that you want to explore?
What other angles are there?
What are your other options?

Powerful questions & silence can put a halt to evasion and confusion.

Asking powerful question invites clarity, action, and discovery.

Using the power of silence to allow people to talk creates the possibility for learning & fresh perspective.

Implementation

What is the action plan?

What will you have to do to get the job done?

What support do you need to accomplish it?

Integration

What will you take away from this?

How do you explain this to yourself?

How can you make sure you remember what you have learned?

Learning

If your life depended on acting, what would you do?

If you had free choice in the matter, what would you do?

If the same thing came up again, what would you do?

Summary

What is your conclusion?

How would you describe this?

What do you think this all amounts to?

How would you summarize the effort so far?

If you had free choice in the matter, what would you do?

If the same thing came up again, what would you do?

Predictions

How do you suppose it will all work out?

Where will this lead?

What are the chances of success?

Outcomes

What do you want?

What is your desired outcome?

If you got it, what would it look like?

Perspective

What will you think about this five years from now?

How does this relate to your life purpose?

In the bigger scheme of things, how important is this?

Planning

What do you plan to do about it? What is your game plan?

What kind of plan do you need?

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